

## Press Release

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### **Draeger Medical, Inc. extends its partnership with Intensive Care On-Line Network, Inc. (ICON) to provide 24/7 clinical support and assistance to users of the Babylog 8000+ ventilator**

**Telford, PA (August 27, 2008)** – Draeger Medical Inc. has announced its enhanced and exclusive partnership with Intensive Care On-Line Network (ICON) to provide 24x7 clinical and educational support for Dräger ventilation equipment now including the Babylog 8000+.

ICON has supported Dräger Evita Series ventilator customers in the US and Canada beginning in September 2001 and has since extended support to Savina and Babylog ventilator customers.

ICON uses telephone and broadband technology to connect subscribers to their Critical Care Resource Center, which provides immediate live support for users of Dräger Evita, Savina and, now, Babylog 8000+ ventilators. ICON clinicians are certified and trained in the use of these Dräger ventilators and are available 24x7 to answer questions about the equipment, assist in troubleshooting alarms and help guide ICU staff through critical ventilation issues. ICON clinicians can even be contacted via live video, enabling uni- or bidirectional visual and audio interaction between ICU staff and the support team.

ICON is staffed with a multi-professional group including intensive care physicians, pulmonologists, critical care nurses, respiratory care practitioners, critical care Pharmacists, registered dieticians and information technology specialists. Dräger customers can receive around-the-clock support from ICON clinicians while continuing to manage patients at the bedside.

ICON provides customer care packages through their website's "members only" section. Subscribers also have access to on-line clinical documents and case studies as well as educational web conferences, symposiums with continuing education units and respiratory care modules for RCPs and registered nurses. Support varies by level of customer care package.

"This relationship enables Dräger to provide a detailed level of clinical assistance and support that is not typically available to customers. ICON provides the 24x7 clinical support, from simple troubleshooting to the most

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critical of issues” said Ed Coombs, MA, RRT, Sr. Marketing Manager for Respiratory Care, Draeger Medical, Inc.

ICON provides Dräger customers a support system and resource center that increases patient safety by reducing the number of errors that can occur in the ICU. Dräger is the only company among its ventilation competitors to offer this level of consultation. “It is necessary for us to have the best-in-class support ICON offers to go along with Dräger’s innovative technology,” continued Coombs.

### About Dräger

Drägerwerk AG & Co. KGaA is one of the international leaders in the fields of medical and safety technology: Dräger products protect, support and save human life. Founded in 1889, in 2007 the Group achieved sales of 1,819.5 million Euros worldwide and an EBIT of 151.9 million Euro. Today, Dräger employs around 10,000 people in more than 70 subsidiaries worldwide and has representation in around 190 countries. The Dräger Medical subsidiary offers products, services and integrated system solutions which accompany the patient throughout the care process - Emergency Care, Perioperative Care, Critical Care, Perinatal Care and Home Mechanical Ventilation. For more information, visit [www.draeger.com](http://www.draeger.com)

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